



EMVCo European Liaison – Position Description

2023

Position Title:	EMVCo European Liaison
Reports To:	EMVCo Board of Managers
Compensation:	Competitive, depending on experience
Location:	Candidate may reside anywhere near a major European airport hub
Term:	Two-Year contract with option to renew
Start Date:	June 1, 2023
Dedication:	Partial – approximately 85 days spread throughout the year
Travel:	Expected to travel to approximately 6 meetings per year within Europe. All reasonable travel expenses will be paid by EMVCo.
To Apply:	Qualified candidates should send a CV/resume, employment references, and a letter detailing qualifications for this position to secretariat@emvco.com .

Introduction

The successful candidate will provide services to EMVCo in a role as a European liaison for EMVCo. The successful candidate will serve as a regular point of contact for EMVCo in Europe, represent EMVCo in standardisation bodies (such as the European Cards Stakeholders Group and European Payment Council), and interact with key European stakeholders (such as the European Commission and European Central Bank), in each case to the extent requested or authorised by EMVCo.

Background

EMVCo creates and manages EMV Specifications and programmes that enable seamless and secure card-based payments for businesses and consumers worldwide.

EMV® Specifications support technologies including EMV Chip [Contact](#), EMV Chip [Contactless](#), [Mobile](#), [QR Code](#), [Secure Remote Commerce](#) (SRC), [3-D Secure](#) (3DS) and [Payment Tokenisation](#) and are widely used by the payments industry to develop products and services that deliver trusted and convenient in-store, online and remote card-based payments.

As a global technical body, EMVCo is collectively owned by American Express, Discover, JCB, Mastercard, UnionPay and Visa. Hundreds of payments stakeholders, including merchants, banks and technology providers, participate as EMVCo [Associates](#) and [Subscribers](#) to develop,



evolve and enhance flexible EMV Specifications that support innovation and address marketplace needs. All EMV Specifications are available royalty free on the EMVCo website.

Responsibilities

This position includes, but is not limited to, the following responsibilities:

Industry Engagement Overview

- Build and manage trusted partner relationships with EMVCo members.
- Establish relationships with multiple European entities including - Associates, Subscribers, industry bodies and other payment ecosystem partners and groups.
- Represent EMVCo in external engagement and general education through meetings, interviews, testimony, speaking engagements at industry conferences, webinars and teleconferences.
- As directed by the Board of Managers, engage with European Legislators, Government, Regulators and Regulatory agencies to educate on the role of EMVCo in the card payments industry.
- Ensure alignment with the Director of Engagement and Operations and the EMVCo Board of Managers on positioning to European Legislators and Regulators.
- Report to the Board of Managers on European regulatory trends and issues.
- Recruit participants for the EMVCo Associates Programme.

Industry Engagement Detail

- Participation in the European Cards Stakeholders Group.
 - Typically, there are four meetings per year. Relative to time commitment, the services are estimated to require the following:
 - ECSG meetings attendance and preparation – Board meeting attendance as an observer.
 - Ongoing follow-up of the activity of the relevant Expert Teams and partial participation on an ad-hoc basis, e.g. Volume sub-group, B2ET (Functional Requirement), B4ET (Security Requirement), B6ET (Implementations Guidelines), InnoET (Innovations), PSD2TF, Stocktaking Exercise TF, European Accessibility Act Task Force (EAATF). This would include the necessary interactions between EMVCo and ECSG when there are specific requests.
 - Participation in the ERPB sponsored Working Groups.
 - Direct interaction with European Institutions and policymakers (European Commission, European Central Bank, European Banking Authority, SecuRe Pay and EU Cyber Security Agency).
 - Participation in the EPC Card Working Group (CWG), EPC Mobile Payment Working Group (MPWG) and occasional participation to the EPC Payment Security Support Group (PSSG). Also continue participation to the MSG MSCT regarding QR Code. The MSG MSCT on NFC/BLE includes:
 - Five meetings planned for the CWG, seven meetings for the MPWG, and two for the PSSG.
 - General liaison activity includes:
 - Frequent interaction with the EMVCo European Liaison team (including preparation of the groups meeting agendas, chairing the group's meetings,
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capturing and distributing minutes), regular synchronisation with Director of Engagement and Operations, Director of Technology, Director of Communication and other EMVCo participants. Also includes synchronisation with Working Groups.

- Specific interaction with European stakeholders for particular requests to EMVCo.
- Participation in European events and regular Board and Executive Committee reporting.
- Observing evolution of European Regulation and determination of potential impacts on EMVCo. Also includes contribution to the development of communication package.

Qualifications

The successful candidate will have the following qualifications:

- Bachelor's or Master's degree preferred.
- Minimum of 10 years' experience in the payments industry.
- Understanding of physical and virtual card-based payments.
- Knowledge of EMVCo, payment industry trends and payment industry participants.
- Minimum of 10 years' experience in a senior managerial role with proven leadership ability.
- Fluency and excellence in both written and verbal English; fluency in one or more other languages preferred.
- Proven negotiation skills and the ability to remain neutral while working with diverse stakeholders.
- Strong client relationship management and programme management experience.
- Experience in Standards Body participation preferred.

Equal Opportunity:

EMVCo is an equal opportunity entity. Contracting and staffing decisions are made without regard to race, ancestry, color, religion, national origin, gender identity or expression, sexual orientation, sex (including pregnancy), age, physical or mental disability, genetic factors, political affiliation, marital status, military/veteran status or other characteristics protected by law.

Qualified applicants with criminal histories will be considered in a manner consistent with all applicable laws.

EMVCo is committed to offering reasonable accommodations to applicants with disabilities. If you need assistance or an accommodation due to a disability, please contact us at secretariat@emvco.com.
